



AMERICAN
SUBCONTRACTORS
ASSOCIATION
of Central Pennsylvania

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PBX
Pennsylvania Builders Exchange

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Perfect
PARTNERS

HALF-DAY CONSTRUCTION SYMPOSIUM



A **ONE**-stop, **HALF**-day information-packed event for PA's Commercial Construction Industry! **SIX** topics, **SIX** presenters, **THREE** hours of education followed by **ONE** hour of networking, drinks and hors d'oeuvres.

THURSDAY, FEBRUARY 22, 2024

1:00 P.M. - 5:00 P.M.

EHD INSURANCE

1857 WILLIAM PENN WAY, LANCASTER, PA

12:30 p.m.	Registration Opens
1:00 p.m. - 4:00 p.m.	Educational Sessions
4:00 - 5:00 p.m.	Networking Cocktail Hour

REGISTRATION: [HTTPS://CONTA.CC/42COX52](https://conta.cc/42COX52)

EDUCATION SCHEDULE

Time	Topic/Presentation	Speaker(s)
12:55 p.m.	Welcome & Opening Remarks	<ul style="list-style-type: none"> Loni Warholic, ASA of Central PA John Alexander, PBX
1:00 p.m. - 1:30 p.m.	Worker Misclassification Legislation & How 2024 Election Results Will Affect Contractors	Mike Oscar, American Subcontractors Association
1:30 p.m. - 2:00 p.m.	Cultivating & Applying Emotional Intelligence in the Workplace	Mary Stoltzfus, Lime Valley Management
2:00 p.m. - 2:30 p.m.	Business Practice Interchange: Technology & Tips for Making Contractors' Lives Easier	Group Discussion
2:30 p.m. - 3:00 p.m.	Solid Foundations: Enhancing Hiring Practices in Construction	Kristen Pucci, Recruiting Caddies
3:00 p.m. - 3:30 p.m.	New Developments at OSHA, National and Local	Michael Metz-Topodas, Saul Ewing
3:30 p.m.—4:00 p.m.	Recent Changes to the Experience Modification Rating for Work Comp & Why It is Important	<ul style="list-style-type: none"> Kyle Wimer, CRIS Construction Practice Group Leader Tim Koenig COCU, CIC Assistant Vice President

REGISTRATION

ASA and/or PBX Member	\$60
Non-Member	\$80

SPONSORSHIP OPPORTUNITIES

Event Sponsor	\$500	<ul style="list-style-type: none"> Predominant signage throughout event Four event registrations Recognition on all marketing Display table at registration and reception
Networking Reception Sponsor	\$300	<ul style="list-style-type: none"> Signage at reception Two event registrations Recognition on all marketing Display table at reception
Education Sponsor (6 Available)	\$200	<ul style="list-style-type: none"> Recognition during one educational session Two event registrations Recognition on all marketing

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ABOUT THE SPEAKERS



MIKE OSCAR

Michael T. Oscar is a managing partner at Gray and Oscar, LLC, a firm with more than three decades of combined Capitol Hill experience. Prior to this partnership, Mr. Oscar worked in the public sector for twelve years, most recently as senior legislative and political staff to U.S. Sen. Arlen Specter, where he worked for eight years. His tenure as Congressional staff has spanned both Republican and Democratic offices, giving Mr. Oscar a unique set of contacts and networks to access on behalf of his clients.

Mr. Oscar's diverse political experience began as a Deputy Political Director to Congressman Borski and continued as a policy analyst for Governor Edward Rendell's first gubernatorial race. While serving on Sen. Specter's staff, Mr. Oscar served as his Central Pennsylvania Political Director during his 2004 campaign and continued as his Southeastern Pennsylvania Political Director in his 2010 campaign. Additionally, Mr. Oscar served as Campaign Manager for Congressman Michael Fitzpatrick in 2006.

Beyond his Capitol Hill experience, Mr. Oscar held assignments with the Naval Surface Warfare Center's Carderock Division, the U.S. District Court, the U.S. Department of State's Office of the Legal Advisor, the Smithsonian Institute in Washington, D.C., and currently serves on the Franklin Institute's Board of Governmental Affairs.

Before entering public service, Mr. Oscar was a secondary education instructor at Abington Senior High School and Father Judge High School in Philadelphia. He received his Bachelor of Arts from La Salle University in History/Secondary Education. Michael resides in Glenside, Pennsylvania with his wife, Shannon, and three children, Liam, Abbie, and Lillie.



KRISTEN PUCCI

As a trusted expert in recruiting and talent acquisition within the construction industry, Kristen Pucci brings a wealth of knowledge and experience to the forefront of today's discussion. With a background spanning over 7 years in recruitment strategy development and implementation, Kristen has dedicated part of her career to revolutionizing hiring practices to meet the unique demands of the construction sector. Holding a bachelor's in marketing, Kristen combines theoretical expertise with practical insights gained from working with top construction firms regionally and nationwide.



MARY STOLTZFUS

Mary Stoltzfus has over 25 years of executive management experience in the manufacturing and construction industry as well as service in local government and global nonprofits. The impact of her leadership includes winning national quality awards, standardizing and licensing operations, and developing lean teams who produce record-breaking revenue. Now, as the Owner and Lead Consultant of LVM, Mary most often works as an interim executive to temporarily fill the gap for a leadership team. Recent projects have included bridging and mentoring through a long-term succession, revamping an export business to improve profitability, teaching Continuous Improvement to restaurant managers, helping growing construction companies to define their leadership structures, creating a workforce development program, and teaching a Project Management Course at a local University.

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ABOUT THE SPEAKERS



KYLE WIMER

Before joining EHD in 2016 as a Commercial Account Executive, Kyle worked with Benchmark Construction as an Assistant Project Manager and provided overall administrative and technical management on construction projects. This experience, coupled with that of EHD, helped Kyle develop his can-do attitude and emphasis on teamwork. He graduated from the University of Maryland with a bachelor's in Business Technology Administration and then from Pennsylvania State University with a Construction Management Certificate. Kyle's main goal in this position is to further enhance our relationships with our current clients. He is a member of the ABC Keystone Safety Committee. Outside of work Kyle enjoys spending time with his family as well as playing lacrosse and he was a two-time USIL A men's Lacrosse All-American player.



MICHAEL METZ-TOPODAS, ESQ.

Michael Metz-Topodas represents clients in construction-related litigation and disputes and counsels them on construction law matters. His practice also focuses on Occupational Safety and Health Administration (OSHA) regulatory compliance and citation defense for construction and industrial clients. In representing general contractors, subcontractors, owners, designers, and suppliers on private, public and federal projects, Michael handles construction disputes involving delay and inefficiency claims, design and construction defects, unforeseen site conditions, project scope disputes, bid protests, and payment claims, including mechanics liens, bond claims, and Miller Act claims. Michael handles litigation in both federal and state courts and alternative dispute resolution forums, and he has first-chair experience in trials, arbitration proceedings, and OSHA citation contest hearings. His work begins with pre-litigation counseling and case assessment and he stays with matters through their final resolution, whether by mediation or settlement, trial or arbitration hearing, or appeal.

Drawing on this litigation experience, Michael provides clients with real-time counseling on business issues that arise on ongoing construction projects, such as contract disputes, compliance, and claims. On OSHA matters, Michael helps clients address regulatory enforcement investigations and demands for corrective actions. Construction industry clients also turn to Michael to draft, review, and negotiate a range of construction and commercial contracts, including general contractor and subcontractor agreements, master service agreements, and supplier/vendor purchase orders.



TIM KOENIG

For more than 40 years, Tim has been providing insurance brokerage and program management services to businesses and organizations. Starting his insurance career with the Hartford Insurance Group, he moved to the independent agency side of the business in 1980, with positions in sales, client service and agency management. Since 1990, he has worked in the Wyomissing branch office of EHD, designing and managing commercial insurance and risk management programs for some of the firm's largest and most prestigious firms, specializing in the Manufacturing and Construction industries. He has served as the Practice Group Leader of EHD's Manufacturing Practice Group and also as the firm's Training and Development Advisor, utilizing his technical expertise and experience to mentor and provide continuing professional education to agency staff.

Tim graduated from Shippensburg University with a B.S. Business Administration degree and has obtained the industry-respected Chartered Property Casualty Underwriter (CPCU) and Certified Insurance Counselor (CIC) professional designations. Over the years, Tim has served on a number of industry, association and community organization leadership boards. He and his wife, Anne, have two children and three grandchildren.

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PRESENTATION DESCRIPTIONS

RECENT CHANGES TO THE EXPERIENCE MODIFICATION RATING FOR WORK COMP & WHY IT IS IMPORTANT

As of 4/1 the PCRB (Pennsylvania Compensation Rating Bureau) has made changes to how an employer's experience modification rating for their workers compensation is being calculated. This will effect every contractor as it is the first time it has been updated for the past 22 years. Find out what changed and how this could positively or negatively impact your business.

NEW DEVELOPMENTS AT OSHA, NATIONAL & LOCAL

From new hard hat standards to revised reporting requirements, in the past year OSHA has implemented many regulatory changes that affect the construction industry. This fast-paced presentation will run through the more significant changes, some you may know others you may not. For each, the presentation will cover how subcontractors should modify their safety programs accordingly. Finally, the talk will cover some of the local enforcement initiatives from the Harrisburg Area Office, which governs much of Central Pennsylvania.

CULTIVATING & APPLYING EMOTIONAL INTELLIGENCE IN THE WORKPLACE

In this presentation, Mary will introduce the intricate world of Emotional Intelligence (EQ) and its profound impact on success in the workplace. She will debunk the common misconception that there is a direct correlation between EQ and IQ, emphasizing that possessing one does not guarantee the other. Focusing on EQ as a superior predictor of success, the session will explore the traits associated with both high and low EQ. Attendees will gain valuable insights into cultivating core EQ skills, including self-awareness, self-management, social awareness, and relationship management. Join us for an engaging discussion on harnessing the power of emotional intelligence to thrive in professional environments.

SOLID FOUNDATIONS: ENHANCING HIRING PRACTICES IN CONSTRUCTION

In this presentation, Kristen will delve into the crucial role of enhancing hiring practices through innovative approaches, emphasizing the importance of solid foundations in building resilient and high-performing construction teams. Get ready to gain invaluable insights into optimizing recruitment processes and fostering success within the construction industry.

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